

COMMISSION MEETING

April 25, 2024

PRE-LICENSE EDUCATION
PROVIDER/ACTIVITY APPROVAL

Real Estate Institute of Learning
Omaha, NE
Phone: 402-235-8191
Contact: admin@thereil.com
Directors: James Brinkman & Jim Andreasen
Website: www.thereil.com

Developing Professional Conduct & Ethical Practices
(#0003) 6 hours

Nebraska Real Estate Sales and Brokerage
(0045-R) 30 hours

Real Estate Finance
(#0042-R) 30 hours

Real Estate Principles and Practices
(#0040) 30 hours

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**PRE-LICENSE EDUCATION
INSTRUCTOR APPROVAL**

Gordon Johnson
Omaha, NE
gordyjohnson5@gmail.com

Developing Professional Conduct & Ethical Practices
(#0003) 6 hours

Nebraska Real Estate Sales and Brokerage
(#0045-R) 30 hours

Real Estate Finance (#0042-R) 30 hours

Real Estate Principles and Practices (#0040) 30 hours

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**POST-LICENSE EDUCATION
ACTIVITY APPROVAL**

Evolve Realty
Omaha, NE
Phone 402-250-7288
Contact: Stephanie Hemmingsen

Real Estate Practice (#7000)
12 hours Basic

REResults Coaching
Omaha, NE
Phone: 402-676-0101
Contact: Mark Wehner

Real Estate Practice (#7000) Home Study
12 hours Basic

EXHIBIT

9d

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CONTINUING EDUCATION
INSTRUCTOR APPROVAL

Gary Kirkman
Concord, NH
gkirkman@us-hc.com

2024 Affordable Housing Tax Credit Compliance Training
(#1498)
9 hours Intermediate

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CONTINUING EDUCATION
ACTIVITY APPROVAL

McKissock LLC
Warren, PA
Phone: 614-508-7264
Contact: Emily Timblin

Real Estate Investing: Beyond the Basics (#1499)
3 hours Intermediate

Nebraska Investment Finance Authority
Lincoln, NE
Phone: 402-434-3900
Contact: Joe Spitsen

2024 Innovation Expo (#1496R)
6 hours Basic

2024 Affordable Housing Tax Credit
Compliance Training (#1498)
9 hours Intermediate/Advanced

Nebraska REALTORS Association
Lincoln, NE
Phone: 402-323-6502
Contact: Jillian Dicke

Real Estate Teams That Work (#1000-R)
3 hours Basic

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**COMMISSION APPROVED TRAINING
PROVIDER/ACTIVITY RECOGNITION**

City of Omaha Human Rights and Relations
Omaha, NE
Phone: 402-444-5065
Contact: Calin Daly Deijillas

Laws Against Discrimination in Housing (9999T)
1 hour

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**COMMISSION APPROVED TRAINING
ACTIVITY RECOGNITION**

Burrows Tracts Real Estate Elmwood, NE 68349 Phone: 402-819-9198 Contact: Kim Kreifels	Commercial Real Estate Basics (9999T) 1 hour
Charter Title and Escrow Lincoln, NE 68516 Phone: 402-435-1244 Contact: Leanna Millard	Fraud in the Real Estate Industry (9999T) 1 hour
Evolve Omaha, NE Phone 402-250-7288 Contact: Stephanie Hemmingsen	Leveraging AI: Chat GPT for Real Estate (9999T) 1 hour
NAI NP Dodge Omaha, NE 68154 Phone: 402-255-6062 Contact: Stacey Kastner	Property Rights, Data Verification, and Assessed Values (9999T) 1 hour
Omaha Area Board of Realtors Omaha, NE Phone: 402-619-5551 Contact: Donna Shipley	Paragon Connect: A Crash Course in Search Essentials (9999T) 1 hours
PJ Morgan Real Estate Omaha, NE 68132 Phone: 402-397-7775 Contact: Amanda Zahm	Commercial Real Estate: From Properties to Opportunity (9999T) 1 hour

EXHIBIT

9h

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COMMISSION APPROVED TRAINING
PROVIDER SIGNIFICANT CHANGE

The CE Shop, LLC
Greenwood Village, CO
(888)827-0777
Contact: compliance@theceshop.com

Sex and Real Estate: Sexual Harassment, Sexual
Discrimination, and Fair Housing (#1136) 3 hours Basic
(content update)

Education Advisory Group

March 26, 2024—9:30 A.M.

Opening

Director Greg Lemon convened a meeting of the Education Advisory Group at 9:32 a.m. on March 26, 2024, VIA Zoom.

Approval of Minutes from 01/09/2024

The minutes of the Education Advisory Group held on January 9, 2024, were considered. After review, a motion was made by Leighun Brabec to approve the minutes as presented. The Group voted unanimously to approve the minutes.

Introductions

Melissa Belcastro, new Deputy Director for Education with the Commission, was introduced to the group. New member and Director of Education for the Nebraska Realtors, Jennie Flores, was introduced as well.

Review Recommendations for Revised Pre-license Education Requirements

Director Lemon explained the Commission's proposal to make the Nebraska License Law class and Principles and Practices Mandatory pre-license education, as well as adding an additional 30-hour requirement to pre-license education for an elective course. The Advisory Group discussed the proposal. While there was not a consensus on support or opposition to the proposal, a number of other ideas were expressed as possible ways to enhance education and training for licensees. These enhancements included additional education for brokers, a formalized apprenticeship or mentoring program, making Principles and Practices a 40-hour course instead of 30 hours, increase CE requirements significantly, having a mandatory core class developed by the Commission and required every two years.

Summer 2024 Instructor Development Workshop

Deputy Director Belcastro solicited input on the agenda and subject matter for the 2024 Instructor Development Workshop. It was noted that the past few years had put an emphasis on keeping remote learners engaged. It was suggested that more emphasis be placed on best practices for classroom education for the next IDW. Another point of emphasis noted was generational differences in the instructors and students, and making sure proper teaching methods are used to keep younger students engaged.

Education Exam Update

Director Lemon noted that a revised exam form was implemented on February 29th, and the pass rate under the new exam would be monitored and shared when available.

NAR Commission Lawsuit Settlement

Director Lemon spoke about the proposed NAR lawsuit settlement regarding commission splits and agency requirements. Director Lemon noted he saw nothing in the license act that would be required to be changed under the settlement, but that custom and practice in agency and commission splits may change significantly, and those changes may require current courses to be revised.

New business

There was no new business offered for consideration.

Adjourn

At 10:59 a.m., there being no further business to discuss, the group voted unanimously to adjourn the meeting.

Members in Attendance:

Greg Lemon – Nebraska Real Estate Commission

Melissa Belcastro—Nebraska Real Estate Commission

Jillian Dicke—Nebraska Realtors Association

Jennie Flores—Nebraska Realtors Association

Valerie D. Kircher – Rubicon Educational Services by Val

Seth Woodke—Midlands Community College

Paul Vojchehoske- Randall School of Real Estate

Leighun Brabec – Larabee School of Real Estate,