

April 16, 2019 – Education Advisory Group Meeting

Members in Attendance:

Christie Bevington – Nebraska REALTORS® Association
Craig Larabee – JMSK Corp, Craig Larabee Seminars
Mari Jo Mentzer – NPDodge, The Professional School of Real Estate
Robert Ryan – Nebraska Academy of Real Estate
Paul Vojchehoske Jr. –Randall School of Real Estate
Greg Lemon & Alane Roubal - NREC
Jason Schmidt – Larabee School of Real Estate
David Beberwyck – UNO
Burton Lee – Van Education

Absent:

Mark Wehner – REEsults Coaching

May 1st PSI Examination

The Advisory Group reviewed the new PSI Candidate Bulletin. It was reported by most of the group that candidates are trying to get their exams taken before May 1st, especially those that have taken the test before and don't want to face unfamiliar questions.

The Commission office is waiting for the May 1, 2019 Candidate Bulletin to arrive. Application packet contents can be acquired for candidates from the Commission office.

It was noted that any time the Commission office has information regarding testing centers having troubles, it should be communicated to the Provider schools.

CAT

Commission Approved Training seems to be working well and providers are pleased to not obtain broker signatures for each attendee. Some brokers are still providing the old BAT Trg2 form, as the Commission receives these we inform the broker the signature is no longer needed. Providers of CAT can now check portals for the date of the activity and not worry about a list of brokers who have approved.

LB 384

PRE-LICENSING -- It was noted that whether we are calling it Agency or Ethics, the Professional Standards portion of the Pre-licensing should be unattached to NAR Ethics requirements so it may be better embraced by those non-REALTOR licensees in the state. The Advisory Group will be compiling and studying alternatives to the Pathways to Professionalism i.e. the Aspen Declaration or even simply Agency. The list of possible professionalism courses will be compiled and discussed at the next meeting.

POST-LICENSING -- It may become possible for aspects of the Post-licensing education to be turned into CAT courses in case other licensees would like to attend such courses. Mari Jo made a point stemming

from her experience with Post-licensing in Iowa. The twelve hour block of the curriculum should probably be reserved for new licensees so all attendees would be on the same playing field. This course or series of courses will likely be developed with general input from the Commission and specific development from a chosen provider or other vendor with appropriate expertise in the field.

DESIGNATED BROKER -- In addition, Director Lemon requested that members compile a list of courses that might become modules for study comprising the Designated Broker Licensing. This licensing will require a total of 12 hours. It was suggested that perhaps all brokers get the same core of courses with an additional module or two able to be sculpted to their professional niche.

An informal solicitation of bids letter will be going out in the near future for Pre- and Post-licensing education curriculum as defined in LB 384 if an appropriate existing curriculum and or classes cannot be found. Providers will have a chance to make proposals on Pre-licensing and Post-licensing curriculum with the understanding that the provider would then instruct the rest of the providers in order for all parties to be able to teach the content.

Christie mentioned the REALTOR task force that is forming regarding special licensing (commercial, residential, etc.). This may look something like the Designated Broker education we are working on currently.

An email will be sent to advisory group members soliciting input on appropriate existing curricula for the pre-license course on professional standards, and possible courses for use in the designated broker training requirements. Input received pursuant to these will be discussed at the next meeting of the Group on May 21, 2019 at 10:30 a.m. at the REALTOR'S office in Lincoln.

Submitting Curriculum

Alane suggested a list of seven aspects of curriculum that need to be included for any curriculum submission for the LB 384 projects. Most attendees, especially those who did not expect they would be submitting, suggested these were important aspects of what they would like handed to them for training purposes.

In Classroom Continuing Education

Director Lemon advised Group members that the recommendation for required in-classroom continuing education hours died at the Commission meeting last month for lack of a motion. Although, the topic of pencil and paper correspondence courses did come up at the March meeting with this discussion. Director Lemon confirmed that in December 2017, it was announced that ARELLO would resume approving paper and pencil correspondence courses.

In Conclusion

The group was very happy to have Jason Schmit attend from Larabee School of Real Estate. We look forward to seeing him at future meetings. In addition, we were very fortunate to have Burton Lee of Van Education at the meeting. It will be possible to have Burton phone in to a conference call at our next meeting. This gives us access to input from an Internet course provider.