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TO: Members of the Commission  
FROM: Teresa Hoffman   
RE: Recognition of Correspondence Study  
DATE: April 10, 2014

In 2009 the Association of Real Estate License Law Officials (ARELLO) made the decision to cease certifying correspondence study. The reasons given, at that time, for this decision were that there are more progressive and educational options available for distance education and ARELLO preferred the addition of the use of timers to measure the time spent in a course over the use of surveying and averaging students' time, alone. Educators were given notice that ARELLO Certification for Nebraska correspondence study courses would expire upon the anniversary date of their original certification throughout 2012.

At that time eliminating correspondence study would have left the Commission with very few pre-license distance education options and no distance option for the required course mandated of those seeking licensure through license recognition. Therefore, a hearing was held January 19, 2012, to change the language in Title 299 Chapter 1, Section 004.03 and Chapter 7, Section 003.02 to allow the Commission to continue to recognize correspondence courses that held ARELLO Certification and were approved by the Commission at the time ARELLO suspended its Certification of such courses. These rule changes became effective in July, 2012. (See existing rule language attached to this exhibit.)

Since that time, discussions before the Commission on this matter have included acknowledgement by the Commission that course development has moved away from correspondence courses toward online formats and that correspondence study would be phased out. While there is some variance on the reasons why this is, most agree that online course design offers a more dynamic and controlled learning experience. Each discussion has also included the concern that adequate pre-license and continuing education course options continue to be available through an ARELLO-Certified distance delivery method.

As to availability, attached to this exhibit is a listing of pre-license courses available in a distance education format. A review of this list reveals that, with the exception of Property Management, all pre-license courses available through correspondence study are also available online. Further, it is reported that an online Property Management course is currently in development and will be available for the Commission's review in May.

Also attached is a list of continuing education courses available through a distance education format. In reviewing this list one finds that of the 12 courses available in a correspondence format, three are not also available through an online source. Of the three that are not available otherwise, two are specific to Nebraska License Law and one of these is the only three-hour course required of all "license recognition" applicants available in a distance delivery method.

**Pre-License Courses Available in a Distance Education Format  
As of March 12, 2014**

**Larabee School of Real Estate & Insurance** **# Completed in 2013**  
**Jane Weddle** **Phone: (402) 436-3308**  
**3355 Orwell St, Ste 100** **Email: [Jane.Weddle@homeservices-ne.com](mailto:Jane.Weddle@homeservices-ne.com)**  
**Lincoln, NE 68516** **Website: [www.larabeeschool.com](http://www.larabeeschool.com)**  
0040 Real Estate Principles & Practices Internet **76**  
0042 Real Estate Finance Internet **88**

**Metropolitan Community College** **#s to be provided at mtg.**  
**Daryl Hansen** **Phone: (402)738-4014**  
**So Omaha Campus** **Email: N/A**  
**ITC Bldg, Rm 100** **Website: N/A**  
**Omaha, NE 68103**  
0040 Real Estate Principles & Practices Internet  
0041 Real Estate Law Internet  
0045R NE Sales & Brokerage Internet

**Under Development:**  
0044 Real Estate Property Management Internet (will be making application this May)  
0042 Real Estate Finance Internet (will be available for review this Fall)  
0043 Real Estate Investment Internet (will be available for review this Fall)

**Randall School of Real Estate**  
**Susan Geschwender** **Phone: (402) 333-3004**  
**11224 Elm St** **Email: [susan@randallschool.com](mailto:susan@randallschool.com)**  
**Omaha, NE 68144** **Website: N/A**  
0040 Real Estate Principles & Practices Correspondence **72**  
0041 Real Estate Law Correspondence **22**  
0042 Real Estate Finance Correspondence **34**  
0045RNE Sales & Brokerage\* Correspondence **100**  
0044 Real Estate Property Management\* Correspondence **31**

(\* This course only pre-license correspondence course not available yet in another distance format.)

0604R NE License Law & Agency\* Correspondence **89**

(\* This 3 clock-hour course mandatory for those seeking license issuance through license recognition.)

**Van Education Center**  
**Caroline Litwinski** **Phone: (303) 245-0258**  
**5345 Arapahoe Ave, Ste 7** **Email: [caoline@vaned.com](mailto:caoline@vaned.com)**  
**Boulder, CO 80301** **Website: N/A**  
0040 Real Estate Principles & Practices Internet **43**  
0042 Real Estate Finance Internet **45**

**CE Courses Available in a Distance Education Format  
As of March 12, 2014**

<b>1st Choice Real Estate School</b>		<b><u># Completed in 2013</u></b>
<b>Karen Evans</b>	<b>Phone: (888) 233-3445</b>	
<b>282 Waterford Crystal Dr</b>	<b>Email: <u>Karen@1stchoicerealestateschool.com</u></b>	<b>118 courses</b>
<b>O'Fallon, MO 63368</b>	<b>Website: <u>www.1stchoicerealestateschool.com</u></b>	

0440R ADA and Fair Housing BASIC INTERNET 3  
0039 Applying for the Mortgage Loan BASIC INTERNET 3  
0349 Avoiding Business Risks BASIC INTERNET 3  
0314R Property Hazards BASIC INTERNET 3  
0638 Property Management BASIC INTERNET 3  
0497R Real Estate Ethics BASIC INTERNET 3  
0022 Real Estate Financing BASIC INTERNET 3  
0471 Real Property Appraisal BASIC INTERNET 3

<b>360Training.com, Inc</b>		
<b>Krista Fredrick</b>	<b>Phone: (888) 360-8764</b>	
<b>13801 Burnet Rd, Ste 100</b>	<b>Email: <u>Krista.fredrick@360training.com</u></b>	<b>12 courses</b>
<b>Austin, TX 78727</b>	<b>Website: <u>www.360training.com</u></b>	

0497R Code of Ethics INTERMEDIATE INTERNET 6  
0314R Environmental Hazards INTERMEDIATE INTERNET 3  
0440R Fair Housing INTERMEDIATE INTERNET 3  
0664 Liens, Taxes, and Foreclosures INTERMEDIATE INTERNET 3  
0471 Real Estate Appraisal INTERMEDIATE INTERNET 3  
0337 Real Estate Finance INTERMEDIATE INTERNET 3  
0286 Real Property Ownership and Land Use INTERMEDIATE INTERNET 3  
0416 Tax Favorable Real Estate Transactions INTERMEDIATE INTERNET 3

<b>CCIM Institute</b>		
<b>Madeline Williams</b>	<b>Phone: (312) 321-4473</b>	
<b>430 N Michigan Ave, Ste 800</b>	<b>Email: <u>mwilliams@cciminstitute.com</u></b>	<b>0 courses</b>
<b>Chicago, IL 606114092</b>	<b>Website: <u>www.ccim.com</u></b>	

0739 CI-101: Financial Analysis for Commercial Investment Real Estate ADVANCED INTERNET 34

**Continuing Ed Express, LLC**  
Elizabeth Lugar Anderson  
708 N 1st St Ste 344  
Minneapolis, MN 55401

**Phone: (612) 827-2093**  
**Email: [Liz@ContinuingEdExpress.com](mailto:Liz@ContinuingEdExpress.com)**  
**Website: [www.continuingedexpress.com](http://www.continuingedexpress.com)**

**# Completed in 2013**

**14 courses**

0497R Code of Ethics Case Studies INTERMEDIATE INTERNET 3  
0440R Federal Fair Housing Laws and Practice INTERMEDIATE INTERNET 3  
0663 Green Remodeling INTERMEDIATE INTERNET 3  
0675 International Real Estate INTERMEDIATE INTERNET 3  
0426 Mortgage Products 101 INTERMEDIATE INTERNET 3  
0394 Selling a Business INTERMEDIATE INTERNET 3  
0064 Tax Deferred IRS 1031 Exchanges INTERMEDIATE INTERNET 3  
0122R The Psychology of Pricing and Secrets of the CMA INTERMEDIATE INTERNET 3  
0622 The Short Sale Investigative Report INTERMEDIATE INTERNET 3

**Larabee School of Real Estate & Ins**

Jane Weddle  
3355 Orwell St, Ste 100  
Lincoln, NE 68516

**Phone: (402) 436-3308**  
**Email: [Jane.Weddle@homeservices-ne.com](mailto:Jane.Weddle@homeservices-ne.com)**  
**Website: [www.larabeeschool.com](http://www.larabeeschool.com)**

**262 courses**

0425R Environmental Issues In Your R.E.Practice ADVANCED INTERNET 6  
0282R Fair Housing ADVANCED INTERNET 6  
0688 Foreclosures, Short Sales, Reo's and Auctions INTERMEDIATE INTERNET 6  
0352R Homes for All: Serving People w/Disabilities INTERMEDIATE INTERNET 6  
0029 Property Management and Managing Risk ADVANCED INTERNET 6  
0280 Red Flags Property Inspection Guide ADVANCED INTERNET 6  
0736R The Truth About Mold INTERMEDIATE INTERNET 6  
0064 Understanding 1031 Tax Free Exchanges INTERMEDIATE INTERNET 6  
0704 Understanding Credit & Improving Scores INTERMEDIATE INTERNET 3

**McKissock, Inc**

Jennifer Schutt  
PO Box 1673  
Warren, PA 16365

**Phone: (814) 723-6979**  
**Email: [regulatorycompliance@mckissock.com](mailto:regulatorycompliance@mckissock.com)**  
**Website: [www.mckissock.com](http://www.mckissock.com)**

**2 webinars**  
**1,023 internet**

0064 1031 Exchanges: Increase Your Expertise BASIC WEBINAR 3  
0702 Basics of Green Building for Real Estate BASIC WEBINAR 3  
0303R Contract Law from the Top Down BASIC WEBINAR 3  
0664 Liens, Taxes and Foreclosures BASIC WEBINAR 3  
0440R Live Webinar: Current Issues in Fair Housing BASIC WEBINAR 3  
0622 Live Webinar: The Art of the Short Sale BASIC WEBINAR 3  
  
0064 1031 Exchanges-Increase Your Expertise INTERMEDIATE INTERNET 3  
0742R A New Look at Contract Law INTERMEDIATE INTERNET 3  
0777 A Property Manager's War Chest of Tools for Conflict Resolution INTERMEDIATE INTERNET 3  
0471 Appraisal Process for Real Estate Professionals INTERMEDIATE INTERNET 6  
0702 Basics of Green Building for Real Estate INTERMEDIATE INTERNET 3

- 0024 Characteristics of Real Estate Title Insurance INTERMEDIATE INTERNET 3
- 0497R Code of Ethics BASIC INTERNET 3
- 0120 Construction Details and Trend BASIC INTERNET 6
- 0095R Contract Law From the Top Down INTERMEDIATE INTERNET 3
- 0439R Danger in Plain Sight: Understanding Lead Paint for Property Managers INTERMEDIATE INTERNET 3
- 0471 Demystifying Appraisals INTERMEDIATE INTERNET 3
- 0440R Fair Housing INTERMEDIATE INTERNET 3
- 0664 Liens, Taxes and Foreclosures BASIC INTERNET 3
- 0426 Mortgages, Loans and Laws-How they help your Client INTERMEDIATE INTERNET 3
- 0622 Short Sales INTERMEDIATE INTERNET 3
- 0619 What Real Estate Professionals Need to Know about FHA BASIC INTERNET 3

**OnCourse Learning Corporation**

**Dana Taulli**

**Phone: (800) 532-7649**

**Cumberland Center II**

**Email: [realestate@careerwebschool.com](mailto:realestate@careerwebschool.com)**

**46 courses**

**3100 Cumberland Blvd, Ste 1450**

**Website: [www.careerwebschool.com](http://www.careerwebschool.com)**

**Atlanta, GA 30339**

- 0440R ADA & Fair Housing INTERMEDIATE INTERNET 3
- 0022 Basic Real Estate Finance BASIC INTERNET 6
- 0087 Cost Approach Overview INTERMEDIATE INTERNET 6
- 0497R Ethics in Real Estate INTERMEDIATE INTERNET 3
- 0702 Green Home Construction BASIC INTERNET 6
- 0663 Green Home Features BASIC INTERNET 3
- 0006 Income Capitalization Overview INTERMEDIATE INTERNET 6
- 0426 Methods of Residential Finance BASIC INTERNET 6
- 0187R Pricing Property to Sell BASIC INTERNET 6
- 0531R RESPA Reform INTERMEDIATE INTERNET 3
- 0026 Real Estate Math BASIC INTERNET 3
- 0100 Sales Comparison Approach INTERMEDIATE INTERNET 6
- 0688 Short Sales and Foreclosures INTERMEDIATE INTERNET 3
- 0253 Tax Advantages of Home Ownership ADVANCED INTERNET 6
- 0064 Tax Free Exchanges ADVANCED INTERNET 3

**Randall School of Real Estate**

**Susan Geschwender**

**Phone: (402) 333-3004**

**11224 Elm St**

**Email: [susan@randallschool.com](mailto:susan@randallschool.com)**

**1,708 correspondence**

**Omaha, NE 68144**

**Website: N/A**

**1,041 internet**

**0366R Agency in Nebraska BASIC CORRESPONDENCE 3\***

- 0415 Diversity and Doing Business ADVANCED CORRESPONDENCE 3
- 0425R Environmental Issues in Your Real Estate Practice ADVANCED CORRESPONDENCE 3
- 0282R Fair Housing ADVANCED CORRESPONDENCE 3
- 0481 Introduction to Commercial Real Estate Sales ADVANCED CORRESPONDENCE 3
- 0069 Leasing and Managing Apartments INTERMEDIATE CORRESPONDENCE 3
- 0604R Nebraska License Law and Agency Overview BASIC CORRESPONDENCE 3\***

- 0029 Property Management and Managing Risk ADVANCED CORRESPONDENCE 3 **# Completed in 2013**
- 0337 Real Estate Finance Today ADVANCED CORRESPONDENCE 3
- 0280 Red Flags-Property Inspection Guide ADVANCED CORRESPONDENCE 3\***
- 0305R Risk Management ADVANCED CORRESPONDENCE 3
- 0411R Write it Right! Listings & Purchase Agreements INTERMEDIATE CORRESPONDENCE 3
- \*Indicates correspondence courses not available in another distance format**

- 0200R Fair Housing ADVANCED INTERNET 6
- 0688 Foreclosures, Short Sales, REOs and Auctions INTERMEDIATE INTERNET 6
- 0497R Know the Code: Real Estate Ethics INTERMEDIATE INTERNET 6
- 0705 Reverse Mortgages for Senior Homeowners INTERMEDIATE INTERNET 6
- 0517R The Truth about Mold INTERMEDIATE INTERNET 6
- 0064 Understanding 1031 Tax-Free Exchanges INTERMEDIATE INTERNET 6
- 0704 Understanding Credit and Improving Credit Scores: What You Need to Know INTERMEDIATE INTERNET 3

**The CE Shop Inc**

**Michael McAllister**

**1121 Westrac Dr Ste 200  
Fargo, ND 58103**

**Phone: (888) 827-0777**

**Email: [support@theceshop.com](mailto:support@theceshop.com)**

**Website: [www.theceshop.com](http://www.theceshop.com)**

**1,000 courses**

- 0688 Advocating for Short Sale Clients INTERMEDIATE INTERNET 3
- 0218 Anatomy of Commercial Building INTERMEDIATE INTERNET 3
- 0455 At Home With Diversity INTERMEDIATE INTERNET 6
- 0122R BPOs: The Agent's Role in the Valuation Process INTERMEDIATE INTERNET 6
- 0253 Basics of Real Estate Taxation BASIC INTERNET 6
- 0282R Breaking Barriers: Fair Housing INTERMEDIATE INTERNET 3
- 0396 Commercial Landlord Representation INTERMEDIATE INTERNET 3
- 0497R Cracking the Code of Ethics INTERMEDIATE INTERNET 3
- 0140 Determining Value of Commercial Properties INTERMEDIATE INTERNET 3
- 0415 Diversity: Your Kaleidoscope of Clients INTERMEDIATE INTERNET 3
- 0621 Foreclosures Demystified INTERMEDIATE INTERNET 3
- 0337 Foundations of Real Estate Finance INTERMEDIATE INTERNET 6
- 0039 From Contract to Keys: The Mortgage Process INTERMEDIATE INTERNET 6
- 0663 Going Green: The Environmental Movement in Real Estate INTERMEDIATE INTERNET 3
- 0786 Hot Market Strategies INTERMEDIATE INTERNET 3
- 0288 Investment Strategies in Commercial Real Estate INTERMEDIATE INTERNET 3
- 0558 Keeping It Honest: Understanding Real Estate & Mortgage Fraud INTERMEDIATE INTERNET 3
- 0682 Online Risk Management INTERMEDIATE INTERNET 3
- 0787 REO Properties: Responsibilities, Education and Opportunities for Real Estate Professionals  
INTERMEDIATE INTERNET 6
- 0144 Real Estate Investors and Your Business INTERMEDIATE INTERNET 3
- 0365 Real Estate Technology: The Professional's Guide to Success INTERMEDIATE INTERNET 3
- 0610R Seller Representative Specialist (SRS) INTERMEDIATE INTERNET 9
- 0472 Seniors Real Estate Specialist (SRES) Designation Course INTERMEDIATE INTERNET 12
- 0770R Sign Here: Contract Law on E-Signatures INTERMEDIATE INTERNET 3
- 0311 The Fundamentals of Commercial Real Estate INTERMEDIATE INTERNET 3
- 0024 Title and Escrow: Two Families, One Transaction INTERMEDIATE INTERNET 3
- 0674 Today's MLS: New Paradigms, Better Results INTERMEDIATE INTERNET 3
- 0703 Uncle Sam Has Homes for Sale: Listing and Selling HUD Homes INTERMEDIATE INTERNET 3

**Van Education Center**

**Caroline Litwinski**  
**5345 Arapahoe Ave, Ste 7**  
**Boulder, CO 80301**

**Phone: (303) 245-0258**  
**Email: [caoline@vaned.com](mailto:caoline@vaned.com)**  
**Website: N/A**

**# Completed in 2013**

**63 courses**

- 0630 Building GREEN, The High Performance Home INTERMEDIATE INTERNET 3
- 0497R Ethics & Professional Practice INTERMEDIATE INTERNET 6
- 0022 Finance in Real Estate BASIC INTERNET 12
- 0769 GRI 102 Construction, Appraisal & Environmental Issues INTERMEDIATE INTERNET 9
- 0348 GRI 105: Real Estate Investment & Management INTERMEDIATE INTERNET 9
- 0314R Residential Environmental Hazards Screening INTERMEDIATE INTERNET 6
- 0416 Taxation in Real Estate INTERMEDIATE INTERNET 6

**eHome America**

**Michael Berryman**  
**1450 N Broadway**  
**Lexington, KY 40505**

**Phone: (800) 299-0267**  
**Email: N/A**  
**Website: N/A**

**0 courses**

- 0796 HomeBuyer Education Continuing Education for Real Estate Agents BASIC INTERNET 6