

**APPROVED SALESPERSON AND BROKER EDUCATION**  
**(Both pre-license courses & continuing education activities)**

**PLEASE READ THE FOLLOWING INFORMATION CAREFULLY**

This list is provided as a service to salesperson and broker applicants and salesperson and broker licensees. Its purpose is to provide specific provider information and to advise the reader of which offerings will meet the pre-license and/or continuing education requirements of the Nebraska Real Estate License Act. **This is not a schedule**; activities and courses are scheduled on an on-going basis by the provider and all inquiries regarding scheduling should be re-ferred to the provider. Scheduling and cancellations of activities and courses are a matter of individual provider policy over which the Real Estate Commission has no control. Providers of education are listed in alphabetical order and contact information may be found for each entity. Many providers offer both pre-License courses and continuing education activities for salespersons and brokers. In those cases, titles are clustered with the pre-License courses appearing first then the continuing education activities. In many instances there is a separate contact person for pre-license and for continuing education courses as noted.

For courses to be used for licensing purposes students must complete 100% of the course or activity, the course must have been taken while the course was recognized by the Real Estate Commission and for the total number of hours certified. Course providers will address course participation requirements with students. Salesperson and broker continuing education activities meet salesperson and broker continuing education requirements only. However, **all salesperson and broker pre-license courses may be used to meet the salesperson and broker continuing education requirements except for Real Estate Principles & Practices or its equivalent**. These exceptions shall be noted with an asterisk.

Continuing education activities approved by the Nebraska Real Estate Appraiser Board may be used toward meeting a part of a sales or broker continuing education requirement, as long as taken within the appropriate two-year period. Inquiries regarding appraisal continuing education subject matter should be directed to the Nebraska Real Estate Appraiser Board at (402) 471-9015.

**COURSE NUMBER; REQUIRED (R) COURSES; DUPLICATION PROHIBITION; BROKER-APPROVED TRAINING**

The course or activity course number which immediately precedes the course or activity title is used to determine duplication of content between courses and activities. Title 299, Chapter 7, Section 004.07 prohibits receiving continuing education credit for the duplication of activities or activities' content within any four (4) year period. Therefore, the course or activity content number should not be the same for any two or more activities taken for continuing education credit within four (4) years.

An exception to the four-year duplication prohibition is the required "R" course. No fewer than six (6) continuing education hours out of the eighteen required every two years must be in designated subject matter. Activities that meet this requirement are indicated by the letter "R" following the activity content number. Required activities may be duplicated every two years in subsequent continuing education periods but may not be duplicated during any one continuing education period.

No more than six (6) hours of the total eighteen required every two years may be in training approved by the licensee's broker that has been recognized by the Commission or may be in additional approved continuing education activities. There is no prohibition on duplicating training activities approved by the licensee's broker. Training programs are not listed, here, licensees must contact their broker to identify broker-approved training.

**CLOCK HOURS; DIFFICULTY RATING; DELIVERY METHOD**

The number of license continuing education credit hours granted the program appear after the continuing education activity title. This number reflects approvable credit hours of the program and may not be indicative of the entire program's length. The continuing education difficulty level follows and is there solely to give the student an idea of the level of knowledge the program will address i.e. basic-edifying for all licensees, regardless of their level of experience; intermediate—build beyond the basic by introducing new material; advanced—specialized and challenging, mastery and proficiency are the expected outcomes. Finally, programs delivered in a distance education format are indicated by the last column in which the specific course delivery method is indicated.

**If you have any questions regarding the use of Pre-License courses or Continuing Education activities-, please feel free to contact the Commission Office.**

\* Cannot be accepted for continuing education credit.

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
<b>Continuing Education</b>				
<b>1st Choice Real Estate School</b>				
Karen Evans 282 Waterford Crystal Dr O'Fallon, MO 63368		Phone: (888) 233-3445 Email: Karen@1stchoicerealestateschool.com Website: www.1stchoicerealestateschool.com		
0440R	ADA and Fair Housing	BASIC	INTERNET	3
0039	Applying for the Mortgage Loan	BASIC	INTERNET	3
0349	Avoiding Business Risks	BASIC	INTERNET	3
0314R	Property Hazards	BASIC	INTERNET	3
0638	Property Management	BASIC	INTERNET	3
0497R	Real Estate Ethics	BASIC	INTERNET	3
0022	Real Estate Financing	BASIC	INTERNET	3
0471	Real Property Appraisal	BASIC	INTERNET	3
<b>360Training.com, Inc</b>				
Krista Fredrick 13801 Burnet Rd, Ste 100 Austin, TX 78727		Phone: (888) 360-8764 Email: Krista.fredrick@360training.com Website: www.360training.com		
0497R	Code of Ethics	INTERMEDIATE	INTERNET	6
0314R	Environmental Hazards	INTERMEDIATE	INTERNET	3
0440R	Fair Housing	INTERMEDIATE	INTERNET	3
0664	Liens, Taxes, and Foreclosures	INTERMEDIATE	INTERNET	3
0471	Real Estate Appraisal	INTERMEDIATE	INTERNET	3
0337	Real Estate Finance	INTERMEDIATE	INTERNET	3
0286	Real Property Ownership and Land Use	INTERMEDIATE	INTERNET	3
0416	Tax Favorable Real Estate Transactions	INTERMEDIATE	INTERNET	3
<b>AAGOL</b>				
Kelly Flack 13110 Birch Dr Ste 148-240 Omaha, NE 68164		Phone: (402) 333-5331 Email: directoraaagol@live.com Website: N/A		
0782	Bob Dean AAGOL Trade Show Education Seminar	INTERMEDIATE	CLASSROOM	3
<b>AQS Environmental, Inc.</b>				
Molly Goedeker 11069 I St Omaha, NE 68137		Phone: (402) 593-8100 Email: molly@airqs.com Website: www.airqualityservices.net		
0314R	Environmental Issues Affecting the Real Estate Market	BASIC	CLASSROOM	3
<b>Affordable Housing Mgmt Assoc IA/NE</b>				
Deb Lenhoff 16306 Valley St Omaha, NE 68130		Phone: (402) 330-6309 Email: deblenhoff@cox.net Website: N/A		
0719	2011 Spring Workshop	BASIC	CLASSROOM	6

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0271R	2012 Fair Housing Conference	BASIC	CLASSROOM	6
<b>American Society of Farm Managers</b>				
Deanna Ilk 950 S Cherry St, Ste 508 Denver, CO 80246		Phone: (308) 758-3513 Email: <a href="mailto:dilk@asfmra.org">dilk@asfmra.org</a> Website: <a href="http://www.asfmra.org">www.asfmra.org</a>		
0765	Ag Land Management 1	INTERMEDIATE	CLASSROOM	21
0766	Ag Land Management 2	INTERMEDIATE	CLASSROOM	21
0778	Ag Land Management 3	ADVANCED	CLASSROOM	18
0729	Capital Improvements, Budgeting and International Consulting Workshop	INTERMEDIATE	CLASSROOM	6
0730	Commodity Marketing and Risk Management Workshop	INTERMEDIATE	CLASSROOM	6
0728	Cutting Edge Technologies and Resources	INTERMEDIATE	CLASSROOM	6
0773	Excel for Managers	INTERMEDIATE	CLASSROOM	6
0771	Marketing Through Mayhem	INTERMEDIATE	CLASSROOM	6
0772	Technology, Tools and Apps to Manage Data Overload	INTERMEDIATE	CLASSROOM	6
<b>Asset Preservation, Inc</b>				
Janet Cook 1420 Rocky Ridge Dr Ste 100 Roseville, CA 95661		Phone: (800) 282-1031 Email: <a href="mailto:jarret@apiexchange.com">jarret@apiexchange.com</a> Website: <a href="http://www.apiexchange.com">www.apiexchange.com</a>		
0064	The Power of 1031 Exchanges	INTERMEDIATE	CLASSROOM	3
0644	The Power of Investment Analysis	INTERMEDIATE	CLASSROOM	3
0563	The Power of Strategy	ADVANCED	CLASSROOM	3
<b>Building Owners &amp; Managers of Omaha</b>				
Stephen M Cary 13321 California St, Ste 300 Omaha, NE 68154		Phone: (402) 397-4745 Email: <a href="mailto:gr8cpm@aol.com">gr8cpm@aol.com</a> Website: N/A		
0536	Budgeting & Accounting for the Real Estate Manager	BASIC	CLASSROOM	12
0389R	Ethics is Good Business	INTERMEDIATE	CLASSROOM	6
0652	Foundations of Real Estate Management	BASIC	CLASSROOM	12
0029	Maximizing Opportunities in Commercial Real Estate	INTERMEDIATE	CLASSROOM	3
0481	Real Estate Investment and Finance	ADVANCED	CLASSROOM	12
<b>CCIM Institute</b>				
Madeline Williams 430 N Michigan Ave, Ste 800 Chicago, IL 606114092		Phone: (312) 321-4473 Email: <a href="mailto:mwilliams@cciminstitute.com">mwilliams@cciminstitute.com</a> Website: <a href="http://www.ccim.com">www.ccim.com</a>		
0139	CI-101-Financial Analysis for Commercial Investment Real Estate	ADVANCED	CLASSROOM	12
0140	CI-102-Market Analysis for Commercial Investment Real Estate	ADVANCED	CLASSROOM	12

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0465	CI-103 User Decision Analysis for Commercial Investment Real Estate (aka-Lease Analysis for Commercial Investment Real Estate 0201)	INTERMEDIATE	CLASSROOM	12
0142	CI-104 Investment Analysis for Commercial Investment Real Estate	ADVANCED	CLASSROOM	12
0288	CI-401 Introduction to Commercial Investment Real Estate Analysis	INTERMEDIATE	CLASSROOM	12
0739	CL 101: Financial Analysis for Commercial Investment Real Estate	ADVANCED	INTERNET	34

### CCIM Nebraska Chapter 12

Penny Rotthaus

Phone: (402) 202-6362

PO Box 24452

Email: Admin@NebraskaCCIM.org

Omaha, NE 68124

Website: N/A

0586	Creative Real Estate Formulas Seminar	INTERMEDIATE	CLASSROOM	6
0064	Like-Kind Exchanges	INTERMEDIATE	CLASSROOM	3
0596	Methods of Effective Marketing	BASIC	CLASSROOM	6
0745	Real Estate Financial Spreadsheet Analysis	INTERMEDIATE	CLASSROOM	6
0019R	Real Estate Purchase Agreements	INTERMEDIATE	CLASSROOM	3
0376	Tax Planning for the Real Estate Professional	INTERMEDIATE	CLASSROOM	3

### Coldwell Banker Real Estate, LLC

Tess Hill

Phone: (303) 898-7736

2871 Greensborough Dr

Email: tess.hill@coldwellbanker.com

Highlands Ranch, CO 80129

Website: N/A

0187R	Strategic Pricing Specialist Course	INTERMEDIATE	CLASSROOM	6
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### Connections Around the World, LLC

Lecticia Barajas

Phone: (402) 558-1447

7702 Pine Cir

Email: contactus@caeworld.net

Omaha, NE 681241629

Website: WWW.caeworld.net

0556	Lost in Translation	BASIC	CLASSROOM	3
0555	Task-oriented Spanish for Real Estate Licensees	BASIC	CLASSROOM	12

### Continuing Ed Express, LLC

Elizabeth Lugar Anderson

Phone: (612) 827-2093

708 N 1st St Ste 344

Email: Liz@ContinuingEdExpress.com

Minneapolis, MN 55401

Website: WWW.continuingedexpress.com

0497R	Code of Ethics Case Studies	INTERMEDIATE	INTERNET	3
0440R	Federal Fair Housing Laws and Practice	INTERMEDIATE	INTERNET	3
0663	Green Remodeling	INTERMEDIATE	INTERNET	3
0675	International Real Estate	INTERMEDIATE	INTERNET	3
0426	Mortgage Products 101	INTERMEDIATE	INTERNET	3
0394	Selling a Business	INTERMEDIATE	INTERNET	3
0064	Tax Deferred IRS 1031 Exchanges	INTERMEDIATE	INTERNET	3
0122R	The Psychology of Pricing and Secrets of the CMA	INTERMEDIATE	INTERNET	3

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0622	The Short Sale Investigative Report	INTERMEDIATE	INTERNET	3

### Council of Residential Specialists

Regina Harvey

430 N Michigan Ave #300

Chicago, IL 60611

Phone: (312) 321-4441

Email: rharvey@crs.com

Website: N/A

0688	CRS 111 - Short Sales and Foreclosures: Protecting Your Clients Interests	INTERMEDIATE	CLASSROOM	6
0302	CRS 202-Effective Buyer Sales Strategies (aka Sales Strategies for the Residential Specialist)	INTERMEDIATE	CLASSROOM	3
0143	RS 201-Listing Strategies for the Residential Specialist	INTERMEDIATE	CLASSROOM	6
0144	RS 204-Creating Wealth Through Residential Real Estate Investments	INTERMEDIATE	CLASSROOM	12
0284	RS 205-Financing and Tax Advantages for Agents and their Clients	INTERMEDIATE	CLASSROOM	6
0365	RS 206-Using Today's Technology to Capture Your Market	INTERMEDIATE	CLASSROOM	6

### Dickhute, Mark

Dickhute, Mark

10227 Monroe St

Omaha, NE 68127

Phone: (402) 980-3259

Email: dickhute@cox.net

Website: N/A

0020R	Agency and Agency Disclosure	BASIC	CLASSROOM	3
0330	Alternative Living Units	BASIC	CLASSROOM	3
0303R	Contracts 101: How to Write Effective Real Estate Contracts	BASIC	CLASSROOM	3
0497R	Ethical Obligations to Clients and Customers	BASIC	CLASSROOM	3
0282R	Fair Housing & Real Estate	INTERMEDIATE	CLASSROOM	3
0286	Governmental Regulation of Land Use	ADVANCED	CLASSROOM	6
0022	Instruments of Security and Financing	BASIC	CLASSROOM	3
0019R	Legal Pitfalls of Purchase Agreements and Closings	BASIC	CLASSROOM	3
0383	Liens in Nebraska	BASIC	CLASSROOM	3
0114	Nebraska Commercial Law	ADVANCED	CLASSROOM	3
0068R	Nebraska Landlord/Tenant Law	INTERMEDIATE	CLASSROOM	3
0021R	Nebraska License Laws Revisited	BASIC	CLASSROOM	3
0024	Nebraska Title Standards	INTERMEDIATE	CLASSROOM	3
0023R	Radon in Nebraska	INTERMEDIATE	CLASSROOM	3
0021R	Real Estate Law & Principles	BASIC	CLASSROOM	3
0253	Real Estate Taxation	ADVANCED	CLASSROOM	3
0245	Real Estate and the Environment	ADVANCED	CLASSROOM	3
0024	Revised Nebraska Title Standards	INTERMEDIATE	CLASSROOM	3
0359R	The Americans with Disabilities Act and Real Estate	INTERMEDIATE	CLASSROOM	3
0473	The TERC and Assessment Appeals	BASIC	CLASSROOM	3
0064	Understanding Like/Kind Exchanges	INTERMEDIATE	CLASSROOM	3

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0366R	Understanding Nebraska's Agency Law	BASIC	CLASSROOM	3
0405	Understanding S.I.D.'s	INTERMEDIATE	CLASSROOM	3
0244	Understanding Surveys and Boundaries	INTERMEDIATE	CLASSROOM	3
0747	Understanding Title Insurance	INTERMEDIATE	CLASSROOM	3
<b>Distressed Property Institute, LLC</b>				
Nicole King			Phone: (512) 501-2576	
7500 Rialto Blvd.			Email: nking@charfen.com	
Ste 100			Website: www.charfeninstitute.com	
Austin, TX 78735				
0676	Certified Distressed Property Expert (CDPE)	INTERMEDIATE	CLASSROOM	12
0288	Certified Investor Agent Specialist (CIAS)	INTERMEDIATE	CLASSROOM	12
<b>Escrow Association of Nebraska</b>				
Angela Miller			Phone: (402) 434-6025	
3801 Union Dr #204			Email: amiller@charter-title.net	
Lincoln, NE 68516			Website: N/A	
0558	Misrepresentation of the Facts is Fraud	INTERMEDIATE	CLASSROOM	3
<b>First American Home Buyers Protect</b>				
Suzan Kelly			Phone: (214) 906-6511	
38 S Almondell Way			Email: sakelly@firstam.com	
Magnolia, TX 77354			Website: N/A	
0579	Opportunities and Advantages of Home Warranty Disclosure	BASIC	CLASSROOM	3
<b>Gateway Realty of North Platte, Inc</b>				
Sheri Bourne			Phone: (308) 532-1810	
810 S Dewey			Email: gateway@nponline.net	
North Platte, NE 69101			Website: N/A	
0112	How To Work with Investment Property BUYERS	INTERMEDIATE	CLASSROOM	3
0063	How To Work with Investment Property SELLERS	INTERMEDIATE	CLASSROOM	3
<b>Home Warranty, Inc.</b>				
Jane Freidlinger			Phone: (877) 977-4949	
PO Box 1			Email: info@homewarrantyinc.com	
Rock Rapids, IA 512460001			Website: N/A	
0690	Insider's Guide to Home Warranties	BASIC	CLASSROOM	3
<b>IRWA Platte River Chapter 78</b>				
Joel Walker			Phone: (402) 479-4472	
1600 Highway 2			Email: joel.walker@nebraska.gov	
Lincoln, NE 68509			Website: N/A	
0535	Course 100, Principles of Land Acquisition	BASIC	CLASSROOM	30

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0513R	Course 103, Ethics and The Right of Way Profession	BASIC	CLASSROOM	3
0546	Course 501 Residential Relocation Assistance	ADVANCED	CLASSROOM	12
0545	Course 502, Business Relocation	ADVANCED	CLASSROOM	12
0090	Course 700 Introduction to Property/Asset Management	INTERMEDIATE	CLASSROOM	12
0489	Course 703, Real Property Asset Management	ADVANCED	CLASSROOM	6
0254	Course 800, Principles of Real Estate Law	INTERMEDIATE	CLASSROOM	12
0372	Course 802, Legal Aspects of Easements	INTERMEDIATE	CLASSROOM	6
0278	Land Titles	BASIC	CLASSROOM	12

### Institute of Real Estate Management

Lynne Magnavite  
430 N Michigan Ave  
Chicago, IL 60611

Phone: (312) 329-6042  
Email: [trhea@irem.org](mailto:trhea@irem.org)  
Website: N/A

0256R	800-Ethics for the Real Estate Manager	BASIC	CLASSROOM	6
0348	ASM 603-Investment Real Estate Financing and Valuation (Part 1)	ADVANCED	CLASSROOM	12
0051	ASM 604-Investment Real Estate Financing and Valuation (Part 2)	ADVANCED	CLASSROOM	12
0074	ASM 605-Investment Real Estate Financing and Valuation (Part 3)	ADVANCED	CLASSROOM	6
0029	FIN 402-Managing Investment Real Estate: Financial Tools	INTERMEDIATE	CLASSROOM	12
0260	MKL 405-Marketing & Leasing: Multifamily Properties	INTERMEDIATE	CLASSROOM	12
0577	MNT 402-Property Maintenance and Risk Management	BASIC	CLASSROOM	12
0069	RES 201-Successful Site Management	BASIC	CLASSROOM	12

### Institute of Real Estate Mgmt Ch 12

Jami Miltner  
PO Box 241283  
Omaha, NE 681245283

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Email: [chapteradmin@IREMne.org](mailto:chapteradmin@IREMne.org)  
Website: [www.IREMNE.org](http://www.IREMNE.org)

0345R	Commercial Lease Seminar	INTERMEDIATE	CLASSROOM	3
0396	Commercial Leasing Seminar	INTERMEDIATE	CLASSROOM	3
0755	Enforcing the Commercial Lease: Problems & Solutions	INTERMEDIATE	CLASSROOM	3
0271R	Fair Housing	BASIC	CLASSROOM	3
0732	Green Building Economics and Valuation	INTERMEDIATE	CLASSROOM	3
0663	Green Buildings and LEED Rating System	BASIC	CLASSROOM	3

### JMSK Corp.

Janet Larabee  
285 S 68th St. Pl., Ste 325  
Lincoln, NE 68510

Phone: (402) 858-1553  
Email: [Info@JMSKCorp.com](mailto:Info@JMSKCorp.com)  
Website: N/A

0366R	Agency Whaaat? Get Serious!!	INTERMEDIATE	CLASSROOM	3
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Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0604R	Agency/License Law	BASIC	CLASSROOM	3
0389R	Business Ethics is Not an Oxymoron	BASIC	CLASSROOM	3
0305R	Caveat: Rules & Regulations	INTERMEDIATE	CLASSROOM	3
0779R	Competitor or Felon	BASIC	CLASSROOM	3
0314R	Do You Smell That Musty Odor?	INTERMEDIATE	CLASSROOM	3
0068R	Ever Wondered about Tenant's Rights?	BASIC	CLASSROOM	3
0440R	Fair Housing	INTERMEDIATE	CLASSROOM	3
0645	High Risk Transactions	INTERMEDIATE	CLASSROOM	3
0245	In Partnership with Our Environment	BASIC	CLASSROOM	3
0599	One Talks, One Listens	BASIC	CLASSROOM	3
0748R	Real Estate Ethics	BASIC	CLASSROOM	3
0349	Red Flags for Risk	INTERMEDIATE	CLASSROOM	3
0501	That's Not What We Agreed To!	INTERMEDIATE	CLASSROOM	3

#### Jeff Elias Seminars

Gretchen Williams  
900 Berkshire Way  
McKinney, TX 75069

Phone: (972) 542-9200

Email: [jeff.elias.sem@sbcglobal.net](mailto:jeff.elias.sem@sbcglobal.net)

Website: N/A

0456	How to Attract Clients Using Finance Options	INTERMEDIATE	CLASSROOM	3
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#### Keller Williams Realty

Laurie Jo Eisenmenger  
9719 Giles Rd  
LaVista, NE 68128

Phone: (402) 884-4800

Email: [lj.kellerwilliams@gmail.com](mailto:lj.kellerwilliams@gmail.com)

Website: N/A

0721	Buyer Mastery	BASIC	CLASSROOM	3
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#### Larabee School of Real Estate & Ins

Jane Weddle  
3355 Orwell St, Ste 100  
Lincoln, NE 68516

Phone: (402) 436-3308

Email: [Jane.Weddle@homeservices-ne.com](mailto:Jane.Weddle@homeservices-ne.com)

Website: [www.larabeeschool.com](http://www.larabeeschool.com)

0497R	100 Years and counting-the Code of Ethics	BASIC	CLASSROOM	3
0517R	A Fungus Amongst Us	BASIC	CLASSROOM	3
0502	Advanced Real Estate Marketing Techniques	BASIC	CLASSROOM	3
0656R	Agency Gems - Getting Clients to Know You, Like You & Trust You	INTERMEDIATE	CLASSROOM	3
0020R	Agency Relationship in Real Estate	INTERMEDIATE	CLASSROOM	6
0409R	Agency to the Third Power	INTERMEDIATE	CLASSROOM	3
0568	Antitrust: Caught on Camera	BASIC	CLASSROOM	3
0344R	Avoiding Discrimination in Rental Housing	BASIC	CLASSROOM	3
0690	Avoiding Home Warranty Liability	BASIC	CLASSROOM	3
0310R	Be Aware of Environmental Liability	BASIC	CLASSROOM	3
0233R	Buyer Agency	BASIC	CLASSROOM	3
0026	Calculating for the Client	BASIC	CLASSROOM	3
0023R	Caveat: Radon	BASIC	CLASSROOM	3

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0311	Commercial Basics (aka Investment Defined)	INTERMEDIATE	CLASSROOM	3
0038	Commercial Property Management	INTERMEDIATE	CLASSROOM	6
0500	Consumer Certified Real Estate Consultant Designation	BASIC	CLASSROOM	3
0385R	Disclosure What and When	INTERMEDIATE	CLASSROOM	3
0699	Discovering the Finance Difference	BASIC	CLASSROOM	6
0415	Diversity (aka - At Home With Diversity)	INTERMEDIATE	CLASSROOM	3
0425R	Environmental Issues In Your R.E. Practice	ADVANCED	INTERNET	6
0187	Estimating the Sale Price	BASIC	CLASSROOM	3
0269R	Ethical Practices	BASIC	CLASSROOM	3
0282R	Fair Housing	ADVANCED	INTERNET	6
0271R	Fair Housing (aka Fair Housing for the 90's)	BASIC	CLASSROOM	3
0440R	Fair Housing-Treasured Generations	INTERMEDIATE	CLASSROOM	3
0312	Farm Brokerage	BASIC	CLASSROOM	3
0012	Farm Management	BASIC	CLASSROOM	6
0688	Foreclosures, Short Sales, Reo's and Auctions	INTERMEDIATE	INTERNET	6
0436	Friendly Persuasion: Effectively Communicating, Motivating, & Negotiating	BASIC	CLASSROOM	3
0723	Go Green: Thermal Heating	BASIC	CLASSROOM	3
0702	Green Building, Energy Efficiency and Green Leases	INTERMEDIATE	CLASSROOM	3
0645	High Risk Transactions: Short Sales, Repo & Predatory Lending	BASIC	CLASSROOM	3
0352R	Homes for All: Serving People w/Disabilities	INTERMEDIATE	INTERNET	6
0372	Land Surveying: Fact & Fiction	BASIC	CLASSROOM	3
0349	Legal Issues Realtors are facing in Today's Market	BASIC	CLASSROOM	3
0604R	License Law/Agency Review	BASIC	CLASSROOM	3
0776	Managing Risk in Agriculture	INTERMEDIATE	CLASSROOM	3
0349	Managing Risk in Today's Marketplace	BASIC	CLASSROOM	3
0497R	NAR Code of Ethics	BASIC	CLASSROOM	3
0567	NIFA: Unlocking the Mystery	BASIC	CLASSROOM	3
0366R	Nebraska Agency (aka LB 883 Agency)	INTERMEDIATE	CLASSROOM	3
0068R	Nebraska Landlord Tenant Act	BASIC	CLASSROOM	3
0501	Negotiation Skills for Licensees	BASIC	CLASSROOM	3
0438	Preservation & Renewal in the Heart of Lincoln	BASIC	CLASSROOM	3
0029	Property Management and Managing Risk	ADVANCED	INTERNET	6
0314R	Protecting Your Clients Health-Risks Exposed	BASIC	CLASSROOM	3
0718	RUN THE Numbers	INTERMEDIATE	CLASSROOM	3
0186	Real Estate Auctions-Going once, Going twice, Sold!	INTERMEDIATE	CLASSROOM	3

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0095R	Real Estate Contracts	BASIC	CLASSROOM	3
0319R	Real Estate Trust Account	INTERMEDIATE	CLASSROOM	3
0280	Red Flags Property Inspection Guide	ADVANCED	INTERNET	6
0120	Residential Construction	INTERMEDIATE	CLASSROOM	3
0070	Residential Property Management	INTERMEDIATE	CLASSROOM	6
0417R	Risk Management	INTERMEDIATE	CLASSROOM	3
0305R	Rules and Regulations Highlights	BASIC	CLASSROOM	3
0472	Senior Real Estate Specialist	INTERMEDIATE	CLASSROOM	9
0416	Tax Mitigation Strategies for Real Estate	INTERMEDIATE	CLASSROOM	3
0436	The Contract - A Series of Non-Stop Negotiations	INTERMEDIATE	CLASSROOM	3
0188R	The Listing	BASIC	CLASSROOM	3
0613	The Survey Says-Taking Care of Today's Buyer & Seller	INTERMEDIATE	CLASSROOM	3
0736R	The Truth About Mold	INTERMEDIATE	INTERNET	6
0024	Title Insurance: Limitations and Expectations	BASIC	CLASSROOM	3
0490	Top 14 Things That Really Smart Real Estate Agents Do To Mess Up Their Lives	BASIC	CLASSROOM	3
0064	Understanding 1031 Tax Free Exchanges	INTERMEDIATE	INTERNET	6
0233R	Understanding Buyers Agency	INTERMEDIATE	CLASSROOM	3
0704	Understanding Credit & Improving Scores	INTERMEDIATE	INTERNET	3
0021R	Unfair Trade Practices & Unworthiness	BASIC	CLASSROOM	3
0309	Using Technology to Assist Your Client	BASIC	CLASSROOM	3

#### McKissock, Inc

Jennifer Schutt

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Warren, PA 16365

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0064	1031 Exchanges-Increase Your Expertise	INTERMEDIATE	INTERNET	3
0064	1031 Exchanges: Increase Your Expertise	BASIC	WEBINAR	3
0777	A Property Manager's War Chest of Tools for Conflict Resolution	INTERMEDIATE	INTERNET	3
0121	Apartment Buildings-Secrets to Understand, Sell & List Them	BASIC	INTERNET	3
0471	Appraisal Process for Real Estate Professionals	INTERMEDIATE	INTERNET	6
0702	Basics of Green Building for Real Estate	BASIC	WEBINAR	3
0702	Basics of Green Building for Real Estate	INTERMEDIATE	INTERNET	3
0024	Characteristics of Real Estate Title Insurance	INTERMEDIATE	INTERNET	3
0497R	Code of Ethics	BASIC	INTERNET	3
0120	Construction Details and Trend	BASIC	INTERNET	6
0095R	Contract Law From the Top Down	INTERMEDIATE	INTERNET	3
0303R	Contract Law from the Top Down	BASIC	INTERNET	3
0439R	Danger in Plain Sight: Understanding Lead Paint for Property Managers	INTERMEDIATE	INTERNET	3

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0440R	Fair Housing	INTERMEDIATE	INTERNET	3
0664	Liens, Taxes and Foreclosures	BASIC	INTERNET	3
0664	Liens, Taxes and Foreclosures	BASIC	WEBINAR	3
0497R	Live Webinar: Code of Ethics	BASIC	WEBINAR	3
0440R	Live Webinar: Current Issues in Fair Housing	BASIC	WEBINAR	3
0622	Live Webinar: The Art of the Short Sale	BASIC	WEBINAR	3
0525	Misrepresentations and Case Studies	BASIC	WEBINAR	3
0525	Misrepresentations and Case Studies	INTERMEDIATE	INTERNET	3
0622	Short Sales	INTERMEDIATE	INTERNET	3
0531	Understanding RESPA and the New HUD-1	INTERMEDIATE	INTERNET	3
0619	What Real Estate Professionals Need to Know about FHA	BASIC	INTERNET	3

#### Mid-Plains Community College (CE)

Crystal Welch  
1101 Haligan Dr  
North Platte, NE 69101

Phone: (308) 532-8980  
Email: welchc@mpcc.edu  
Website: N/A

0497R	Ethical Obligations to Clients and Customers	BASIC	CLASSROOM	3
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#### Mr. Real Estate Seminars, Inc.

Paul Vojchehoske, Jr.  
PO Box 540723  
Omaha, NE 68154

Phone: (402) 660-0395  
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Website: ce4agents.com

0064	1031 Tax-Deferred Exchanges	INTERMEDIATE	CLASSROOM	3
0366R	Agency in Nebraska	BASIC	CLASSROOM	3
0122R	BPOR Certification: BPO's-The Agent's Role in the Valuation Process	BASIC	CLASSROOM	6
0314R	Environmental Issues in Your Real Estate Practice	INTERMEDIATE	CLASSROOM	3
0655	Essentials of Seller Financing	INTERMEDIATE	CLASSROOM	3
0497R	Ethics in Today's Real Estate World	INTERMEDIATE	CLASSROOM	3
0062	FHA and VA Financing	BASIC	CLASSROOM	3
0282R	Fair Housing	INTERMEDIATE	CLASSROOM	3
0271R	Fair Housing Basic Training for Property Mangers	BASIC	CLASSROOM	3
0394	How to Sell a Business	BASIC	CLASSROOM	3
0481	Introduction to Commercial Real Estate Sales	INTERMEDIATE	CLASSROOM	3
0775R	Lease Agreements and Management Contracts	BASIC	CLASSROOM	3
0069	Leasing & Managing Residential Rental Property	INTERMEDIATE	CLASSROOM	3
0254	Listing and Selling Land and Lots	BASIC	CLASSROOM	3
0068R	Nebraska Landlord-Tenant Act	INTERMEDIATE	CLASSROOM	3
0748R	Professionalism Required: High Standards of Professional Conduct	BASIC	CLASSROOM	3

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0525	Property Disclosure: An Agent's Guide to Reducing Risk	INTERMEDIATE	CLASSROOM	3
0029	Property Management and Managing Risk	INTERMEDIATE	CLASSROOM	3
0337	Real Estate Finance Today	INTERMEDIATE	CLASSROOM	3
0349	Risk Management for Real Estate Professionals	INTERMEDIATE	CLASSROOM	3
0688	SFR Certification: Short Sales and Foreclosures-What Real Estate Professionals Need to Know	BASIC	CLASSROOM	6
0703	Selling HUD Owned Properties	BASIC	CLASSROOM	3
0601	Selling New Construction Homes	BASIC	CLASSROOM	3
0622	Short-Sale Transactions	BASIC	CLASSROOM	3
0641	Tax Lien Certificates and Tax Deeds	INTERMEDIATE	CLASSROOM	3
0188R	The Listing Agreement	BASIC	CLASSROOM	3
0019R	The Purchase Agreement	BASIC	CLASSROOM	3
0672	The Ultimate Open House	BASIC	CLASSROOM	3

**National Business Institute, dba/NBI, Inc**

Elizabeth Zenner  
1218 McCann Dr  
Altoona, WI 54720

Phone: (715) 835-8525

Email: [elizabeth.zenner@nbi-sems.com](mailto:elizabeth.zenner@nbi-sems.com)

Website: N/A

0733	Advanced Issues in Real Estate Law	INTERMEDIATE	CLASSROOM	6
0625	Advanced Title Insurance Issues	ADVANCED	CLASSROOM	6
0753	BOOT CAMP: Foreclosure Loan and Workout Procedures	INTERMEDIATE	CLASSROOM	6
0754	Handling Real Estate Transactions With Confidence	INTERMEDIATE	CLASSROOM	6
0286	Land Use Law: Current Issues in Subdivision, Annexation and Zoning	INTERMEDIATE	CLASSROOM	6
0688	Nebraska Foreclosures and Workouts	INTERMEDIATE	CLASSROOM	6
0664	Real Property Foreclosure: A Step-by-Step Workshop	INTERMEDIATE	CLASSROOM	6
0654R	Retail, Office and Restaurant Leases: Key Provisions and Warranties	INTERMEDIATE	CLASSROOM	6
0734	Title Workshop: From Examination to Commitment	BASIC	CLASSROOM	6
0461	Top Title Defects	INTERMEDIATE	CLASSROOM	6

**National Property Inspections, Inc.**

Bill Erickson  
9375 Burt St  
Ste 201  
Omaha, NE 68114

Phone: (402) 333-9807

Email: [bill.erickson@npiweb.com](mailto:bill.erickson@npiweb.com)

Website: N/A

0280	Home Inspection 101 for Real Estate Professionals	INTERMEDIATE	CLASSROOM	3
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**Nebraska Equal Opportunity Comm**

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1313 Farnam-on-the-Mall  
Omaha, NE 681021836

Phone: (402) 595-2099

Email: [Gretchen.Eure@nebraska.gov](mailto:Gretchen.Eure@nebraska.gov)

Website: N/A

0282R	Discrimination Issues Under the Fair Housing Act	INTERMEDIATE	CLASSROOM	3
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Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0763R	Fair Housing Special Issues	ADVANCED	CLASSROOM	3
<b>Nebraska Investment Finan Authority</b>				
Elizabeth Fimbres 200 Commerce Court 1230 O St Lincoln, NE 685081402		Phone: (402) 434-3900 Email: elizabeth.fimbres@nifa.org Website: WWW.nifa.org		
0714	2011 Housing Innovation Marketplace	BASIC	CLASSROOM	6
0737	2012 Housing Innovation Marketplace	BASIC	CLASSROOM	6
0764	2013 Affordable Housing Tax Credit	INTERMEDIATE	CLASSROOM	12
0758	2013 Housing Innovation Marketplace	BASIC	CLASSROOM	6
<b>Nebraska On-site Waste Water Assoc</b>				
Lee Orton 1233 Lincoln Mall, Ste 201 Lincoln, NE 68508		Phone: (402) 476-0162 Email: lee@h2oboy.net Website: http://onsite.unl.edu		
0539R	Ground Water Protection Education for Property Development Decisionmakers	BASIC	CLASSROOM	6
<b>Nebraska Realtors Association</b>				
Christie Bevington 800 S 13th St, Ste 200 Lincoln, NE 685083240		Phone: (402) 323-6506 Email: Christie@nebraskarealtors.com Website: N/A		
0369R	Accredited Buyer Representative	BASIC	CLASSROOM	12
0471R	Anatomy of an Appraisal	BASIC	CLASSROOM	3
0415	At Home with Diversity	BASIC	CLASSROOM	6
0009R	BPOs: The Agent's Role in the Valuation Process	BASIC	CLASSROOM	6
0301	Becoming Tomorrow's REALTOR Today	BASIC	CLASSROOM	3
0378R	Buyer You're Mine!	BASIC	CLASSROOM	3
0497R	Character Counts. . .Doesn't It?	BASIC	CLASSROOM	3
0742R	Contracts	BASIC	CLASSROOM	6
0704	Cracking the Credit Code	BASIC	CLASSROOM	3
0746	Critical Rules, Reforms and New Realities	BASIC	CLASSROOM	3
0774R	Elements of Effective Contracts for Land Brokers	BASIC	CLASSROOM	3
0314R	Environmental Issues Affecting the Real Estate Market	BASIC	CLASSROOM	3
0497R	Ethics Training	BASIC	CLASSROOM	3
0378R	Extraordinary Success with Buyers in a Changing Market	BASIC	CLASSROOM	3
0481	From Residential to Commercial Real Estate	BASIC	CLASSROOM	3
0203R	GRI 103: Ethics & Legal Issues	BASIC	CLASSROOM	12
0543	GRI 104: Financing	BASIC	CLASSROOM	12
0164R	GRI-102: Residential Construction, Appraisal and Environmental Issues	BASIC	CLASSROOM	12

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0205	GRI-105: Real Estate Investment and Management	BASIC	CLASSROOM	12
0434	GRI-106: Technology and Taxation	BASIC	CLASSROOM	9
0760	Generational Financing	BASIC	CLASSROOM	3
0743	Get Your Listings Sold in Today's Market	BASIC	CLASSROOM	3
0349	Hot Topics 2013: Risk Reduction	BASIC	CLASSROOM	3
0721	How To Play With Buyers	BASIC	CLASSROOM	3
0112	How to Work with Investment Properties BUYERS	BASIC	CLASSROOM	3
0063	How to Work with Investment Properties SELLERS	BASIC	CLASSROOM	3
0761	Know Your Numbers	BASIC	CLASSROOM	3
0535	Land 101	BASIC	CLASSROOM	12
0749	Listing and Selling Boot Camp	BASIC	CLASSROOM	6
0722R	Nebraska Agency	BASIC	CLASSROOM	6
0720	Nebraska Agricultural Update!	BASIC	CLASSROOM	3
0436	Negotiations for REALTORS: The First Five Steps	BASIC	CLASSROOM	3
0600	Positioning Properties to Compete in the Market	BASIC	CLASSROOM	6
0187R	Price to Sell in Any Market	BASIC	CLASSROOM	3
0270	Proven Systems to Keep Your Transaction Alive	BASIC	CLASSROOM	3
0738	Raising the Bar of Competency	BASIC	CLASSROOM	3
0644	Real Estate Investments Made Easy	BASIC	CLASSROOM	3
0501	Real World Negotiating Skills	BASIC	CLASSROOM	3
0638	Residential Property Management: A Down & Dirty Guide	BASIC	CLASSROOM	3
0596	Rookie Training AKA-Career Foundations	BASIC	CLASSROOM	9
0253	Seven Simple Ways to Increase Your Bottom Dollar	BASIC	CLASSROOM	3
0500	Shift Happens!	BASIC	CLASSROOM	3
0716	Stop It! The Technology Overload	BASIC	CLASSROOM	3
0638	Streamlining Property Management	BASIC	CLASSROOM	3
0497R	The Code of Ethics: Our Promise of Professionalism	BASIC	CLASSROOM	3
0024	Title Basics	BASIC	CLASSROOM	3
0659	Today's Stresses on Today's Market	BASIC	CLASSROOM	6
0311	Tomorrow's Commercial Stars are Made Today	BASIC	CLASSROOM	3
0122R	What's It Worth? Pricing Real Estate	BASIC	CLASSROOM	3
0382R	What's New in Fair Housing	BASIC	CLASSROOM	3
0501	You Don't Get What You Deserve in Real Estate, You Get What You Negotiate!	BASIC	CLASSROOM	3

### Nebraska State Bar Association

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Website: [www.nebar.com](http://www.nebar.com)

0731	2011 NCLE Annual Real Estate Institute	INTERMEDIATE	CLASSROOM	6
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Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0751	2012 NCLE Real Estate Institute	INTERMEDIATE	CLASSROOM	6
0781	2013 Real Estate Institute	INTERMEDIATE	CLASSROOM	6
0780	NSBA Annual Meeting 2013	INTERMEDIATE	CLASSROOM	9

### Northeast Community College

Amy Kaiser or Candi Wolf  
 Box 469 801 E Benjamin Ave  
 Norfolk, NE 687020469

Phone: (402) 371-2020  
 Email: amyk@northeast.edu  
 Website: N/A

0122R	Broker Price Opinions & Comparative Market Analysis	INTERMEDIATE	CLASSROOM	3
0317	Compliance with Federal and State Real Estate Law	INTERMEDIATE	CLASSROOM	6
0303R	Contracts 101: How to Write Enforceable Real Estate Contracts	BASIC	CLASSROOM	3
0314R	Environmental Hazards	BASIC	CLASSROOM	6
0387R	Ethical Issues in Real Estate	BASIC	CLASSROOM	3
0282R	Fair Housing	INTERMEDIATE	CLASSROOM	3
0401	Federal Regulations and Real Estate	BASIC	CLASSROOM	3
0604R	License Law & Agency Relationships	BASIC	CLASSROOM	3
0349	Minimizing Risks in Real Estate	BASIC	CLASSROOM	3
0114	Nebraska Commercial Law	ADVANCED	CLASSROOM	3
0068R	Nebraska Landlord/Tenant Law	BASIC	CLASSROOM	3
0497R	REALTORS Code of Ethics	INTERMEDIATE	CLASSROOM	3
0021R	Real Estate License Law	INTERMEDIATE	CLASSROOM	6
0253	Real Estate Taxation	ADVANCED	CLASSROOM	3
0024	Revised Nebraska Title Standards	INTERMEDIATE	CLASSROOM	3
0319R	Trust Account	INTERMEDIATE	CLASSROOM	3
0064	Understanding Like-Kind Exchanges	BASIC	CLASSROOM	3
0366R	Understanding Nebraska's Agency Law	BASIC	CLASSROOM	3
0244	Understanding Surveys and Boundaries	INTERMEDIATE	CLASSROOM	3

### Omaha Public Power District

Garry Ruliffson  
 444 S 16th St Mall  
 Omaha, NE 68102

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 Email: kwear@oppd.com  
 Website: N/A

0630	The Building Science Behind High Performance Homes-HERS	INTERMEDIATE	CLASSROOM	3
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### OnCourse Learning Corporation

Dana Taulli  
 Cumberland Center II  
 3100 Cumberland Blvd, Ste 1450  
 Atlanta, GA 30339

Phone: (800) 532-7649  
 Email: realestate@careerwebschool.com  
 Website: www.careerwebschool.com

0440R	ADA & Fair Housing	INTERMEDIATE	INTERNET	3
0022	Basic Real Estate Finance	BASIC	INTERNET	6
0087	Cost Approach Overview	INTERMEDIATE	INTERNET	6
0497R	Ethics in Real Estate	INTERMEDIATE	INTERNET	3
0702	Green Home Construction	BASIC	INTERNET	6

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0663	Green Home Features	BASIC	INTERNET	3
0006	Income Capitalization Overview	INTERMEDIATE	INTERNET	6
0426	Methods of Residential Finance	BASIC	INTERNET	6
0187R	Pricing Property to Sell	BASIC	INTERNET	6
0531	RESPA Reform	INTERMEDIATE	INTERNET	3
0026	Real Estate Math	BASIC	INTERNET	3
0100	Sales Comparison Approach	INTERMEDIATE	INTERNET	6
0688	Short Sales and Foreclosures	INTERMEDIATE	INTERNET	3
0253	Tax Advantages of Home Ownership	ADVANCED	INTERNET	6
0064	Tax Free Exchanges	ADVANCED	INTERNET	3

#### Q10 / Daisley Ruff Financial

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Email: [chris.villarreal@q10drfc.com](mailto:chris.villarreal@q10drfc.com)

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0311	Underwriting Commercial Loans	ADVANCED	CLASSROOM	3
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#### Randall School of Real Estate

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Website: N/A

0366R	Agency in Nebraska	BASIC	CORRESPONDENCE	3
0366R	Agency in Nebraska	BASIC	CLASSROOM	3
0395	Business Brokerage: Who Sells Small Businesses & Why	INTERMEDIATE	CLASSROOM	3
0093R	Contract Law	INTERMEDIATE	CLASSROOM	3
0415	Diversity and Doing Business	ADVANCED	CORRESPONDENCE	3
0616	Do's and Don'ts of Anti-trust and RESPA	INTERMEDIATE	CLASSROOM	3
0425R	Environmental Issues in Your Real Estate Practice	ADVANCED	CORRESPONDENCE	3
0530R	Ethical Decision Making in Real Estate	INTERMEDIATE	CLASSROOM	3
0497R	Ethics in Today's Real Estate World	INTERMEDIATE	INTERNET	6
0282R	Fair Housing	ADVANCED	CORRESPONDENCE	3
0200R	Fair Housing	ADVANCED	INTERNET	6
0440R	Fair Housing, Cultural Diversity & Doing Business	BASIC	CLASSROOM	3
0688	Foreclosures, Short Sales, REOs and Auctions	INTERMEDIATE	INTERNET	6
0280	Home Inspection: Assessing Property Condition	BASIC	CLASSROOM	3
0394	How to Sell a Small Business	INTERMEDIATE	CLASSROOM	3
0481	Introduction to Commercial Real Estate Sales	ADVANCED	CORRESPONDENCE	3
0497R	Know the Code: Real Estate Ethics	INTERMEDIATE	CLASSROOM	6
0068R	Landlord Tenant Act	INTERMEDIATE	CLASSROOM	3
0314R	Lead, Asbestos, Mold - Get the Facts	INTERMEDIATE	CLASSROOM	3
0069	Leasing and Managing Apartments	INTERMEDIATE	CORRESPONDENCE	3

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0417R	Manage Your Risk-Protecting Your License	INTERMEDIATE	CLASSROOM	3
0681	Measure That Home	INTERMEDIATE	CLASSROOM	3
0621	Mortgages & the Foreclosure Process	INTERMEDIATE	CLASSROOM	3
0604R	Nebraska License Law and Agency Overview	BASIC	CLASSROOM	3
0604R	Nebraska License Law and Agency Overview	BASIC	CORRESPONDENCE	3
0672	Power Open Houses	INTERMEDIATE	CLASSROOM	3
0245R	Property Acquisition and the Need for Environmental Site Assessments	ADVANCED	CLASSROOM	3
0029	Property Management and Managing Risk	ADVANCED	CORRESPONDENCE	3
0039	Qualifying the Buyer	INTERMEDIATE	CLASSROOM	3
0023R	Radon and Real Estate - Revealing Rumors & Finding Facts	INTERMEDIATE	CLASSROOM	3
0186	Real Estate Auctions	INTERMEDIATE	CLASSROOM	3
0337	Real Estate Finance Today	ADVANCED	CORRESPONDENCE	3
0280	Red Flags-Property Inspection Guide	ADVANCED	CORRESPONDENCE	3
0705	Reverse Mortgages for Senior Homeowners	INTERMEDIATE	INTERNET	6
0305R	Risk Management	ADVANCED	CORRESPONDENCE	3
0383	Statutory Liens: Causes and Effects	INTERMEDIATE	CLASSROOM	3
0630	The New Generation of Homes: Healthier & More Energy Efficient	INTERMEDIATE	CLASSROOM	3
0517R	The Truth about Mold	INTERMEDIATE	INTERNET	6
0704	Tools to Help Buyers with Credit Issues	BASIC	CLASSROOM	3
0319R	Trust Accounts	INTERMEDIATE	CLASSROOM	3
0064	Understanding 1031 Tax-Free Exchanges	INTERMEDIATE	INTERNET	6
0704	Understanding Credit and Improving Credit Scores: What You Need to Know	INTERMEDIATE	INTERNET	3
0120	Understanding New Construction	BASIC	CLASSROOM	3
0518	Valuing Small Businesses	ADVANCED	CLASSROOM	3
0279	What's New in FHA Financing?	INTERMEDIATE	CLASSROOM	3
0018	Why Insure Your Title	INTERMEDIATE	CLASSROOM	3
0048	Wood-Destroying Insects and the Licensee	BASIC	CLASSROOM	3
0311	Working With Residential Investors-Clients for Life	INTERMEDIATE	CLASSROOM	3
0411R	Write it Right! Listings & Purchase Agreements	INTERMEDIATE	CORRESPONDENCE	3
0019R	Writing the Purchase Agreement	BASIC	CLASSROOM	3

#### Real Estate Negotiation Institute

Tom Hayman  
8202 W Carlotta Ln  
Peoria, AZ 85383

Phone: (602) 769-1335  
Email: tom@thereni.com  
Website: N/A

0501	Certified Negotiation Expert Designation	INTERMEDIATE	CLASSROOM	12
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#### Realtors Association of Lincoln

Christie R. Haynes  
8231 Beechwood Dr  
Lincoln, NE 68510

Phone: (402) 441-3620  
Email: LizB@LincolnREALTORS.com  
Website: N/A

0497R	Code of Ethics	BASIC	CLASSROOM	3
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Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0282R	Fair Housing	BASIC	CLASSROOM	3
0440R	Fair Housing, Cultural Diversity & Doing Business	BASIC	CLASSROOM	3
0663	SOLD on Green Building	BASIC	CLASSROOM	3
0717R	The Federal Fair Housing Act & HUD's Enforcement Role	BASIC	CLASSROOM	3

### Reesults Coaching

Mark Wehner  
16616 Jackson St  
Omaha, NE 68118

Phone: (402) 691-0101

Email: [markwehner@reesultscoaching.com](mailto:markwehner@reesultscoaching.com)

Website: N/A

0721	10 Coaching Points for Home Buyers	BASIC	CLASSROOM	3
0442R	10 Essential Points in Seller Representation	INTERMEDIATE	CLASSROOM	3
0442R	11 Coaching Tips for Better Seller Representation	BASIC	CLASSROOM	3
0378R	8 Coaching Tips for the Home Buyer's Strategy	BASIC	CLASSROOM	3
0378R	Advanced Buyer Representation	ADVANCED	CLASSROOM	3
0303R	Avoiding Contractual Risk	BASIC	CLASSROOM	3
0783R	Avoiding Critical Mistakes in the Home Buying Process	BASIC	CLASSROOM	3
0598R	Avoiding Misrepresentation	INTERMEDIATE	CLASSROOM	3
0392R	Coaching Strategies for Diligent Representation	BASIC	CLASSROOM	3
0311	Coaching the Real Estate Investor	BASIC	CLASSROOM	3
0697R	Contract Language for the Real World	BASIC	CLASSROOM	3
0443	Elements of Selling a New Construction Home	ADVANCED	CLASSROOM	3
0497R	Ethics Training	INTERMEDIATE	CLASSROOM	3
0282R	Fair Housing	INTERMEDIATE	CLASSROOM	3
0120	From the Ground Up: An On-site Look at New Construction	INTERMEDIATE	CLASSROOM	3
0653	Keeping Your Advertising Legal	BASIC	CLASSROOM	3
0604R	License Law & Agency Relationships	BASIC	CLASSROOM	3
0268R	License Law Jeopardy	INTERMEDIATE	CLASSROOM	3
0599	Look Who's Talking...The Value Of Quality Communications In The Real Estate Transaction	BASIC	CLASSROOM	3
0656R	Making Agency Work For You	BASIC	CLASSROOM	3
0517R	Mold . . . A Growing Issue	INTERMEDIATE	CLASSROOM	3
0122R	Pricing It Right	BASIC	CLASSROOM	3
0270	Profiting From Pendings	BASIC	CLASSROOM	3
0752R	Profiting From The Paperwork: The Listing Agreement and Exclusive Buyer Agency Agreement	BASIC	CLASSROOM	3
0019R	Profiting From The Paperwork: The Purchase Agreement	BASIC	CLASSROOM	3
0750R	Property Evaluation For The Buyer	BASIC	CLASSROOM	3
0558	Protecting Yourself and Your Clients from Mortgage Fraud	INTERMEDIATE	CLASSROOM	3

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0601	Representing New Construction	BASIC	CLASSROOM	3
0235	Representing Relocating Buyers and Sellers	INTERMEDIATE	CLASSROOM	3
0305R	Risky Business Practices	BASIC	CLASSROOM	3
0337	Show Me the Mortgage Money	BASIC	CLASSROOM	3
0525R	The Licensee's Role for the Seller Property Condition Disclosure Statement	BASIC	CLASSROOM	3
0280	The Licensee's Role in Home Inspections	INTERMEDIATE	CLASSROOM	3
0633	Uncommon Courtesies	BASIC	CLASSROOM	3
0023R	Understanding Radon Risk	INTERMEDIATE	CLASSROOM	3

**Rubicon Educational Services by Val**

Val Kircher  
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Email: valkircher@gmail.com  
Website: N/A

0757	Consumer Oriented Real Estate	INTERMEDIATE	CLASSROOM	3
0742R	Contracts	INTERMEDIATE	CLASSROOM	6
0768	Mobile Agent	INTERMEDIATE	CLASSROOM	3
0024	Title Basics	BASIC	CLASSROOM	3
0331	Zoning	INTERMEDIATE	CLASSROOM	3

**Servpro Industries, Inc**

Amanda Green  
801 Airport Blvd  
Gallatin, TN 37066

Phone: (615) 451-0600  
Email: mgreen@servpronet.com  
Website: N/A

0517R	Understanding Mold in the Restoration Industry	INTERMEDIATE	CLASSROOM	3
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**Slusky Real Estate Group**

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10832 Old Mill Rd Ste 5  
Omaha, NE 68154

Phone: (402) 333-3062  
Email: amy@planitomaha.com  
Website: www.crewmidwest.com

0715	Commercial Real Estate Workshop 2011	INTERMEDIATE	CLASSROOM	6
0744	Commercial Real Estate Workshop 2012	INTERMEDIATE	CLASSROOM	6
0762	Commercial Real Estate Workshop 2013	INTERMEDIATE	CLASSROOM	6

**Sterling Education Services**

Tara Hermann  
PO Box 3127  
Eau Claire, WI 54702

Phone: (715) 855-0495  
Email: ses8@sterlingeducation.com  
Website: N/A

0367	Commercial & Residential Evictions	BASIC	CLASSROOM	6
0735	Commercial & Residential Landlord-Tenant Law	BASIC	CLASSROOM	6
0756	Commercial and Residential Landlord-Tenant Law Update	BASIC	CLASSROOM	6
0654R	Drafting & Enforcing Commercial Leases	BASIC	CLASSROOM	6
0254	Fundamentals of Real Estate Development	INTERMEDIATE	CLASSROOM	6
0068R	Landlord-Tenant Law Update	INTERMEDIATE	CLASSROOM	6

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0626R	Landlord-Tenant Law: Beyond the Basics	ADVANCED	CLASSROOM	6
0396	Negotiating Commercial Leases	INTERMEDIATE	CLASSROOM	6
<b>Sure Destination Center for Safety</b>				
Don Roseman 550 N 5th St, Ste 103 Rapid City, SD 57701		Phone: (605) 721-7735 Email: <a href="mailto:info@sdcenterforsafety.com">info@sdcenterforsafety.com</a> Website: N/A		
0606	Take Five Real Estate/Property Manager Predator Safety	BASIC	CLASSROOM	3
<b>The CE Shop Inc</b>				
Michael McAllister 1121 Westrac Dr Ste 200 Fargo, ND 58103		Phone: (888) 827-0777 Email: <a href="mailto:support@theceshop.com">support@theceshop.com</a> Website: <a href="http://www.theceshop.com">www.theceshop.com</a>		
0688	Advocating for Short Sale Clients	INTERMEDIATE	INTERNET	3
0218	Anatomy of Commercial Building	INTERMEDIATE	INTERNET	3
0455	At Home With Diversity	INTERMEDIATE	INTERNET	6
0122R	BPOs: The Agent's Role in the Valuation Process	INTERMEDIATE	INTERNET	6
0253	Basics of Real Estate Taxation	BASIC	INTERNET	6
0282R	Breaking Barriers: Fair Housing	INTERMEDIATE	INTERNET	3
0396	Commercial Landlord Representation	INTERMEDIATE	INTERNET	3
0497R	Cracking the Code of Ethics	INTERMEDIATE	INTERNET	3
0140	Determining Value of Commercial Properties	INTERMEDIATE	INTERNET	3
0415	Diversity: Your Kaleidoscope of Clients	INTERMEDIATE	INTERNET	3
0621	Foreclosures Demystified	INTERMEDIATE	INTERNET	3
0337	Foundations of Real Estate Finance	INTERMEDIATE	INTERNET	6
0039	From Contract to Keys: The Mortgage Process	INTERMEDIATE	INTERNET	6
0663	Going Green: The Environmental Movement in Real Estate	INTERMEDIATE	INTERNET	3
0558	Keeping It Honest: Understanding Real Estate & Mortgage Fraud	INTERMEDIATE	INTERNET	3
0682	Online Risk Management	INTERMEDIATE	INTERNET	3
0144	Real Estate Investors and Your Business	INTERMEDIATE	INTERNET	3
0365	Real Estate Technology: The Professional's Guide to Success	INTERMEDIATE	INTERNET	3
0610R	Seller Representative Specialist (SRS)	INTERMEDIATE	INTERNET	9
0472	Seniors Real Estate Specialist (SRES) Designation Course	INTERMEDIATE	INTERNET	12
0770	Sign Here: Contract Law on E-Signatures	INTERMEDIATE	INTERNET	3
0311	The Fundamentals of Commercial Real Estate	INTERMEDIATE	INTERNET	3
0024	Title and Escrow: Two Families, One Transaction	INTERMEDIATE	INTERNET	3
0674	Today's MLS: New Paradigms, Better Results	INTERMEDIATE	INTERNET	3

Course#	Course Name	Difficulty	Delivery Method	Clock Hours
0703	Uncle Sam Has Homes for Sale: Listing and Selling HUD Homes	INTERMEDIATE	INTERNET	3
<b>University of Missouri-Kansas City</b>				
Stacie Babilon		Phone: (816) 235-6288		
Lewis White Real Estate Center		Email: babilons@umkc.edu		
5110 Cherry St, Ste 321		Website: www.umkc.edu/whitecenter		
Kansas City, MO 64110				
0727	Lease vs Own	ADVANCED	CLASSROOM	3
<b>University of Nebraska-Lincoln Ext.</b>				
Keith Glewen		Phone: (402) 624-8005		
1071 County Rd G		Email: kglewen@unl.edu		
Ithaca, NE 68033		Website: N/A		
0777	Physical, Chemical & Biological Prop of Soil & Water	ADVANCED	CLASSROOM	9
<b>Van Education Center</b>				
Caroline Litwinski		Phone: (303) 245-0258		
5345 Arapahoe Ave, Ste 7		Email: caoline@vaned.com		
Boulder, CO 80301		Website: N/A		
0630	Building GREEN, The High Performance Home	INTERMEDIATE	INTERNET	3
0497R	Ethics & Professional Practice	INTERMEDIATE	INTERNET	6
0022	Finance in Real Estate	BASIC	INTERNET	12
0769	GRI 102 Construction, Appraisal & Environmental Issues	INTERMEDIATE	INTERNET	9
0348	GRI 105: Real Estate Investment & Management	INTERMEDIATE	INTERNET	9
0314R	Residential Environmental Hazards Screening	INTERMEDIATE	INTERNET	6
0610R	SRS Designation Course-Seller Representative Specialist	INTERMEDIATE	CLASSROOM	9
0416	Taxation in Real Estate	INTERMEDIATE	INTERNET	6
<b>WellesNOVOSchool</b>				
Victoria Welles		Phone: (402) 770-1176		
6620 S 66th		Email: welles.victoria@gmail.com		
Lincoln, NE 68516		Website: N/A		
0759	Multi-Culture: One More Key To Your Closing	BASIC	CLASSROOM	3